

# **NTU Employability**

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#### Employer Engagement Team

The Employer Engagement Team sit within NTU's Employability Department, working with organisations locally, nationally and globally to support their talent needs.

We focus on developing sustainable relationships, enabling employers access to NTU's diverse talent pool through a range of activities & initiatives that support students' career development.

Strong focus on showcasing SMEs and the opportunities they offer students & graduates.



### How we connect employers & students











Free advertising & promotion of vacancies to students & graduates Funding opportunities for SMEs to support graduate recruitment

Access to students through careers fairs & events (virtual and on campus) Student support for projects & business challenges through placements, internships & initiatives

Engage students through targeted initiatives addressing industry skills gaps or strategic objectives



### Why do employers partner with us?



Fresh ideas, new skills & latest knowledge Build a future talent pipeline Costeffective way to access new talent Supports CSR & EDI ambitions Boosting local economy through graduate retention



## **Grads4Nottm**

- 2 week business challenge in partnership with local employers
- Now in 10<sup>th</sup> year, has connected 180 local businesses (largely SMEs) to 850 students & graduates
- Students apply 'blind' to eliminate brand bias and focus on challenges that align to their skillset
- Work on project in-house/hybrid, meeting project outputs outlined by employer
- Complete poster & presentation reflecting on their challenge experience to share at a showcase event



"Both Grads4Nottm teams produced valuable and professional work that we can happily put our name to and have already published."

(Innovation Nottinghamshire, 2023)

"Brilliantly committed group of students who took feedback on board. From a range of courses and a complex brief which received a lot of feedback but they took it all in their stride."

(Megan Dawes, Nottingham University Hospitals NHS Trust, 2022)





## **Digital Marketing Academy**

- The DMA is delivered in partnership with University of Nottingham and local SME digital marketing agencies.
- Addresses the high-level digital skills gap identified by Nottingham City Council, bringing tailored, up-to-date, industry-led insight from leading digital marketing agencies
- Students complete a series of workshops, industry recognised qualifications, insight experience and project activity
- Participants are upskilled in six key areas of digital marketing: SEO, PPC, social media, web design (UX/UI) and digital PR and paid social
- Over 800 students & graduates have completed the DMA over the last 6 years





## **Rise Insight Programme**

- Insight experiences for first year Widening Participation students with local employers (largely SMEs)
- Employers design an experience to showcase their company and career opportunities available.
- Mixture of talks from various departments, hands-on activities and CV/interview skills workshops
- Opportunity to excite students about pursuing career in their industry and influence career decisions
- Builds students' confidence, commercial awareness and professional network
- 200 students have completed the Rise Insight Programme over the last 2 years





## **Professional Student Wardrobe**

- Partnership with White Rose, a local charity shop with focus on sustainable fashion
- Free professional clothing for students for career related activities
- Opportunities for local businesses to engage by donating stock, running interview masterclasses
- Opportunities for students to work on project and develop skills around marketing, branding, merchandising, modelling & styling.





## How we build & develop partnerships

- Team structure encourages industry expertise
- Commercial & strategic approach
- Responding to needs of SMEs
- Focus on mutually beneficial aspects of relationship
- Focus on student benefit of projects
- Promotion and external acknowledgement of valued partners





## Thank you

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https://www.ntu.ac.uk/business-and-employers/recruit-students-and-graduates